

## SHOWS UTILIZATION OF TELEPHONE HERE

One Instrument Employed for Every Six of Population, Says Mr. Bethell.

### ACTS AS TAX COLLECTOR

Continuing his argument in opposition to the Lewis bill for federal ownership of telephones in the District of Columbia, F. H. Bethell, president of the Chesapeake and Potomac Telephone Company, today laid before the House District committee a series of facts concerning the utilization of telephone service in this city.

The trend of his argument was in answer to the general claim by Representative Lewis that the present telephone service suffers from a lack of utilization.

He also dwelt at length upon the telephone company's assertion that the plant and personnel of the organization always kept at a point where it would be ready to meet a sudden flood of business, and that while the "traffic and revenues fluctuated up and down the scale, the expenses and plant were fixed and constant."

### Taxes Exceed Government's Bill.

President Bethell remarked that the taxes paid by the telephone company in Washington are \$20,000 greater than the amount of money paid by the government for telephone service. This gave Representative Bailey of Pennsylvania an opportunity to put several questions on the tax subject. In answer Mr. Bethell said the company pays a gross receipt tax, a physical property tax, an income tax, and the so-called "war tax," and that the tax statutes are so fixed that the company is "really a tax collector for the government."

"You are then not a taxpayer, but a tax collector," suggested Representative Bailey.

"I might say it amounts to that. The government imposes taxes and the taxes must go into the treasury."

The telephone official said in Washington there is a telephone to every six of population, while the proportion in Philadelphia is one phone to sixty-four of population.

### Much Traffic Not Measured.

Analyzing the Lewis table, which showed a usage of 333 messages per telephone per annum for Washington and a cost of \$4.31 per hundred messages, Mr. Bethell pointed out that a vast amount of traffic flows over the lines and through a clearing house switchboard, special and unusual equipment installed for the government and others in the interest of economy and efficiency and to permit of the passing of messages from the point of origin to the point of destination without passing through a central office, and, therefore, not being measured at all.

He stated that it was the practice of the company to make a record on one day in each month of the traffic flowing through the central office, and that records for October, November and December of last year show an average flow of 10,000 calls a day, or at the rate of \$4,000,000 calls a year.

Mr. Bethell continued: "Assuming that there is no traffic at all on Sundays and holidays, which, of course, is not the case, there is shown by these carefully prepared records an average of five calls per day per telephone, which for the year is 1,500 calls per telephone, and not \$35, as is shown in the Lewis table. Consequently the rate per hundred calls is not \$4.31, as set forth, but something like \$2, and this is without including in the calculation the tremendous amount of traffic that flows over the tie lines and through the clearing house switchboards to which I have referred."

"I am not claiming that the annual traffic can be fairly based on records made in October, November and December, but I do claim that the plant and the organization must be provided for the maximum amount of traffic that flows, and that therefore the expense of conducting the business is as great in July and August, when the traffic is less, as it is at the busy season. The company's revenues decrease as the traffic decreases, but, however, its expenses do not."

### Calls Comparison of No Value.

Mr. Bethell called attention to a comparison which Mr. Lewis had made between telephone traffic in Washington and the telephone traffic of the Keystone Telephone Company, at Philadelphia. He said the table is of no value, because the Keystone company, according to its own reports, was not serving the entire city of Philadelphia, but is restricting its business to the heart of the business section.

"In this connection," said Mr. Bethell, "if it were my desire to present these statistics to make a case against the Keystone in Philadelphia, rather than against the Bell in Washington, as is being attempted, I would show 1,000,000 population, using 25,000 telephones, or one telephone to each of four of the population, against 300,000 people—Washington's population—using 60,000 telephones, or one telephone for each six people."

Mr. Bethell said that with 6,533 telephones, 84 private branch exchange switchboards, 377 trunk lines, the lines and other special equipment designed to meet the requirements of the government, the stations being about 10 per cent of the total number in the city in service, the government's annual bill for local telephone service is \$31,340—less than 5 per cent of the total revenues, and an average of only \$13 per telephone.

"The point is made that the company last year paid to the government in taxes \$110,000, or \$15,000 more than was collected from the government, both federal and District, for telephone service rendered," continued Mr. Bethell.

"In a word, the government is receiving now in its telephone service all that it requires and in addition thereto nearly \$20,000 in taxes, which under government ownership, of course, would not be paid."

In this connection Mr. Bethell pointed out that the tax bill of the companies of the Bell system for 1915, federal, state, county and municipal, amounted to approximately \$14,000,000.

### No Further Hearings Until Tuesday.

Just before adjournment the committee heard J. H. Kimball, treasurer of the Institute of Port Deposit, Md. He said he had not signed a report given out by Frank Odell, chairman of the Farmers' National Congress. The report dealt with the government ownership of telephones, showing a greater utilization of the instruments in the rural counties of Nebraska than in France in the same class of districts.

Questions as to whether it is an accepted report of the congress having arisen, Mr. Kimball endeavored to straighten it out, but the committee adjourned before a definite conclusion had been reached. No further hearings will be held until Tuesday next.

### PLANS CIVIC WORK.

#### Commercial Club Decides on Greater Activity in District Affairs.

Decision to take an active part in the civic life of Washington was reached at the annual business meeting of the Commercial Club last evening at the home of the organization. It was decided that the club should participate in civic matters and whenever advisable should have representatives appear before Congress to assist in looking after the interests of the District.

These officers were elected: President,

John L. Weaver; first vice president, James Sharp; second vice president, William J. Eynon; secretary H. C. C. Stiles; members of board of governors, Milton E. Alles, William C. Johnson and Charles I. Corby. The treasurer is to be elected by the board of governors.

W. C. Johnson, retiring president of the club, prophesied that the coming year would be a most successful one for the club. He said in his report that the membership of the club had increased during the year just ended and that the organization is on a sound financial basis.

Music was furnished by the California Boys' Club Band, presented by R. L. Jones, manager of Keith's Theatre, and a member of the Commercial Club.

## BRITISH FARMERS ANGRY OVER CALL ON WORKERS

LONDON, January 19.—The government's decision to call half the skilled agricultural workers to the army and replace them by men who now are assigned for sedentary work, or women, has evoked a flood of angry protest from the farmers. There also is a deal of sharp press criticism on the unwisdom of such a course at a moment when the national interests imperatively demand that the utmost possible amount of foodstuffs should be home produced and when the public is being exhorted to devote its whole energies in this direction.

## GOLDENBERG'S

### Store Hours:

Open at 9 A.M.; Close at 5:45 P.M.

### SPECIAL NOTICE—Store will close Saturday from 11:30

to 1 during the funeral services of Admiral Dewey.

## GOLDENBERG'S



## Trimmed Hats

for Early Spring Wear and Southern Travel

\$5.00 and \$7.00

A first showing tomorrow of Beautiful New Spring Millinery, in fashion's favored styles for immediate wear and for southern climates.

Among them charming models of straw, catins, and straw combinations and all-satin materials. Many are in subdued tones to match the suit or gown, others are in bright springtime colorings and combinations. A large assortment of styles—for sport, street and dress wear. Priced at \$5.00, \$7.50 and \$9.00.

Millinery Department—Second Floor.

Onyx Hosiery

For Women and Children

Semi-annual sale of samples of famed "Onyx" Hosiery now in progress. Savings of one-third and more.

These on 1st Floor Bargain Tables.

Up to 25c Values at 12 1/2c

Children's Seamless and Full-fashioned Hosiery, of fine and heavy cotton; also plain lisle and cotton; in black and all shades; double sole, heel and toe.

Up to 50c Values at 19c

Children's Seamless and Full-fashioned Hosiery, of lisle, silk lisle, cotton and cashmere, in black and colors; fine and heavy ribbed; also plain lisle and cotton.

Up to 50c Values at 29c

Women's Full-fashioned Hosiery, of fine lisle, cotton and cashmere, in black and colors; also Fiber Silk Boot, in regular and out sizes; light and medium-weight cotton; split soles and balbriggan.

Regular 55c Values at 35c

Women's Seamless and Full-fashioned Hosiery, of fine black silks, and fiber silks, in black, white and colors; double sole, high heel and toe, garter top.

\$1.00 Silk Hosiery, 75c pr.

Women's Pure Silk Hosiery, in light and medium weights; black and colors.

Final, Drastic Reductions on

Girls' & Misses' Coats

Formerly \$10 to \$15.98

Sizes 8 to 18 Years.

(Many Will Fit Small Women)

\$7.50

Garments that we do not care to count in our stock-taking are still further reduced in tomorrow's sale—for quick and immediate clearance. Many attractive styles and materials to select from, including

Coats of Oxford Plaids, Camel's Hair Zibelines, Scotch Tweeds, Chinchillas & Mannish Mixtures

This season's approved models, in full flaring effects, with loose, belted fronts and deep shawl collars, and tailored styles, with wide belt, full circular skirt and large convertible collar.

Good selection of plaids, novelty mixtures and plain navy blue and brown. Sizes 8 to 18 years.

Junior Coat Department, Second Floor.

The Sale That Leads Them All for Big Values and Assortments

Goldenberg's

Semi-Annual

79c Shirt Sale

—continues with unabated vigor. Tables have been replenished with fresh assortments of shirts and those who come tomorrow are assured equally as splendid values as at the beginning.

Every shirt new, fresh and desirable. Full cut and correctly fashioned of Russian Whipcords, Madras, Fine Percals, Poplins, Rep Cloth, Duccettine, Soisette, Jacquard Figured Madras and Tub-silk bosoms.

All staple patterns and scores of novelty effects, in every wanted color. All sizes and sleeve lengths.

The Greatest Values

Ever Offered at 79c

First Floor—Entrance From Seventh Street.

## Purchase of 300 Coats

### Pearl Necklaces

at 95c

Pearl Necklaces, with solid gold clasp; fine quality, wax filled beads; true color and finish; assortment of popular sizes.

German Silver Vanity Cases, well made; engraved finish; fitted with coinholders, puff box and puff, card case, etc. Regularly \$1.00..... 59c

Earrings, including pearl rhinestone, jeweled, jet and novelty effects; great variety of styles; gold-plated mountings. Regular 25c and 50c values..... 16c

Solid Gold Hat Pins, stylish shapes, engraved and embossed tops; each bearing the factory guarantee..... 19c

Lingerie Clasps, practical styles; gold-plated effects; plain, engraved and etched designs. Pair..... 12c

Jewelry Department—First Floor.

### For Women and Misses

Made to Sell at \$19.75

Fashion's Newest Modes

\$10

A maker's desire to clean up his surplus of Winter Coats results in a sale that for exceptional savings has not been equaled this season, style and quality considered. There are 300 garments in the purchase—the identical coats which have been selling all over Washington at \$19.75—and more. Newest and most favored models, including

Flare Coats, Double Belted Coats, Big Collar Coats, and New Trimmed Coats.

MATERIALS are Wool Velour, Cheviot, Wool Plush de Luxe and Novelty Coatings.

Colors include Navy, Green, Brown and Black.

Richly trimmed with big, roomy collars of Salt's Seal Plush, Velour or Beaver Plush. Full range of sizes.

Cost Department—Second Floor.

Clearing Sale of \$5 Women's Shoes

\$3.95 a Pair

The most favored fall and winter models, in bronze, brown, patent colt and dull leathers; Lace and Button Boots with Louis and Cuban heels. All sizes in the lot from 2 1/2 to 7, but not all sizes of each style.

\$3.00 Satin Evening Slippers, \$1.95 a Pair

The correct footwear for social affairs. Black and white satin, with turn soles and high heels. Sizes 2 1/2 to 7.

Shoe Department—First Floor.

## Little Children's Coats

at Final Clearance Reductions

The balance of our stock of little folks' winter coats now marked for immediate disposal—your opportunity to purchase your little girl a warm, serviceable coat at very much less than former cost.



Children's Coats of fine corduroys, in brown, Copenhagen and navy; also Chinchilla and Cloth Coats in belted models; well tailored and warmly interlined. Sizes 2 to 6 years. Regularly \$5 and \$6,..... \$3.88

Children's Coats of heavy gray chinchilla, formerly sold at \$8.00 and \$9.00. Sizes 6, 7 and 8 years only..... \$5.98

Now reduced to..... \$2.38

Fine Quality Coats of imported corduroy, for weets of 2, 3 and 4 years of age; high-waisted models, beautifully lined. Were \$8.00 and \$9.00. Reduced to..... \$6.98

Little Girls' \$2.50 Dresses, \$1.98

Two-piece Dresses of fine poplins, full skirts of white, with dainty colored short jackets; 2 to 6 years.

Little Tots' Coats at \$3.49

Of soft white wool eiderdown, in cunning belted style; sizes 1 to 3 years.

Juvenile Department—Third Floor.

Entire Stock of Children's Hats and Bonnets at Great Reductions

\$1 Corduroy and Velvet Hats, 69c

Fine Velvet Hats now \$1.98 to \$4.98

Babies' Poplin and Corduroy Bonnets..... 88c

Children's Coats of fine corduroys, in brown, Copenhagen and navy; also Chinchilla and Cloth Coats in belted models; well tailored and warmly interlined. Sizes 2 to 6 years. Regularly \$5 and \$6,..... \$3.88

Children's Coats of heavy gray chinchilla, formerly sold at \$8.00 and \$9.00. Sizes 6, 7 and 8 years only..... \$5.98

Now reduced to..... \$2.38

Fine Quality Coats of imported corduroy, for weets of 2, 3 and 4 years of age; high-waisted models, beautifully lined. Were \$8.00 and \$9.00. Reduced to..... \$6.98

Little Girls' \$2.50 Dresses, \$1.98

Two-piece Dresses of fine poplins, full skirts of white, with dainty colored short jackets; 2 to 6 years.

Little Tots' Coats at \$3.49

Of soft white wool eiderdown, in cunning belted style; sizes 1 to 3 years.

Juvenile Department—Third Floor.

Entire Stock of Children's Hats and Bonnets at Great Reductions

\$1 Corduroy and Velvet Hats, 69c

Fine Velvet Hats now \$1.98 to \$4.98

Babies' Poplin and Corduroy Bonnets..... 88c

Girls' Middy Skirts, 88c

Of fine white galatea, with deep side pleats and deep hems; sizes 6 to 14 years.

\$5.00 Angora Sweater Sets, \$3.98

Four-piece Sweater Sets, for little tots, comprising sweater, mitts, leggings and socks; Copenhagen, oxford and tan.

Knit Underwear Department—First Floor.

## Women's "Merode" Underwear

Values Up to 75c.

Sale Price 39c

Maker's sample line of these celebrated garments.

Shirts, Corset Covers, Tights and Pants of light, medium and heavy-weight cotton, unbleached and bleached. All shapes and sizes—ankle and knee pants and tights, also lightweight lisle shirts and pants, in regular and out sizes.

Silk and Wool Underwear

Worth \$1.50, \$2.50 and \$3.00

"Merode" Silk and Wool Shirts, Pants and Tights, ankle and knee lengths; shirts all shapes, also Silk and Wool Union Suits, ankle length, in bleached and unbleached.

Shirts & Pants 98c

Union Suits \$1.98

\$1.50, \$2.00 and \$2.50 Union Suits, 98c

Fine merino in light and medium weights; all shapes and sizes, but not of each style; ankle and knee length; French bands and crochet top; taped neck.

Knit Underwear Department—First Floor.

All Records for Big Values Outdone in This Remarkable Sale of

Men's & Young Men's Overcoats

To our great purchase of a maker's surplus lots of High-grade Overcoats we have added many fine garments from our regular stock to complete the range of styles and sizes—creating an opportunity that no thrifty clothing buyer can afford to pass up. Many of these overcoats bear the trade-mark labels of America's best makers—it's all clothing of high quality, correct style and service. These two lots—at savings of a third to nearly a half their real worth.

Worth \$15.00 to \$18.00

\$9.85

Worth \$20.00 to \$27.50

\$14.65

Men's and young men's models, of fine all-wool fabrics—including Oxford Grays, Fancy and Dark Mixtures, Plaids, Novelties, Herringbone Weaves and other favored materials, correctly styled in Pinch Back, Balmarue, Box-Back, Form-Fitting and Conservative models; full and quarter lined. Sizes 33 to 44.

Final Clearance of Men's and Young Men's Suits, in a large assortment of styles from conservative effects to the extreme novelties; sizes 33 to 44. \$15.00 to \$18.50 values. Now marked..... \$10.85

Men's Clothing Department—Fourth Floor.



## Deep Reductions on Boys' Suits, Overcoats and Mackinaws

\$4, \$5 and \$6 Grades, at..... \$2.95

A Before Stock-Taking clearance of various lines from our regular stock of boys' clothing—including overcoats, knickerbockers and suits for little and big boys—grouped in one lot and marked at this low price for Saturday's rousing sale.

Juvenile Overcoats

Cossack, Auto, Military, Little New Yorker and Junior Norfolk models, of heavy, warm materials; sizes 2 to 9 years.

Plaid Mackinaws

Of wool mixed cloth, in various desirable colors and combinations; sizes 7 to 17 years.

\$11, \$12 and \$15 Overcoats, \$7.49

Boys' Pinch-back Form-Fitting Overcoats, of all-wool fancy tweeds and hair curl chevrons, with convertible collar or self collar; 9 to 19 years.

\$9 and \$10 Serge Suits, \$7.49

Boys' Navy Blue Pure Worsteds Serge Norfolk Suits, winter weight, with full-lined knickerbocker pants; guaranteed fadeless; sizes 7 to 18 years.

Boys' Clothing Department—3rd Floor.

"IT PAYS TO DEAL AT GOLDENBERG'S"

Goldenberg's

SEVENTH AND K "THE DEPENDABLE STORE"



Maker's Surplus and Samples of

50c & 75c Neckwear

Choice at..... 26c

You will find a varied assortment of styles—and as the result of this remarkable purchase it is possible to buy two and three pieces of charming neckwear for the usual cost of one.

The lot includes:

Broadcloth Collars, in round and sailor styles; plain and embroidered....Net Collars....Organdy Collars, in flat and roll effects, hemstitched, embroidered and lace trimmed....Georgette Crepe Collars, round and square back....Satin Collars....Chiffon Collars....Cape Collars....Collar and Cuff Sets....Vestees....Stocks and Jabots....Boudoir Caps.

Bargain Booth—First Floor.

## The Invisible Menace

Because germs are invisible their malignancy is increased a million fold.

No one would hesitate an instant to defend a child attacked by a mad dog, yet there are thousands who, even in times of epidemic, neglect the gravely important yet easy duty of making their homes germ-proof.

There still exist thousands who refuse to believe in germs because they cannot see them.

That is why there are epidemics.

It is the duty of every intelligent person to offset as far as possible the baleful inactivity of the ignorant.

Make your home safe from the invasion of disease germs from the outside and from the breeding of disease germs within.

Do this the way big hospitals do it. Use Lysol regularly. A 25c bottle goes a long way; it makes two gallons of reliable disinfectant.

Use it